

# ComVac ASIA 2023

ComVac  
ASIA

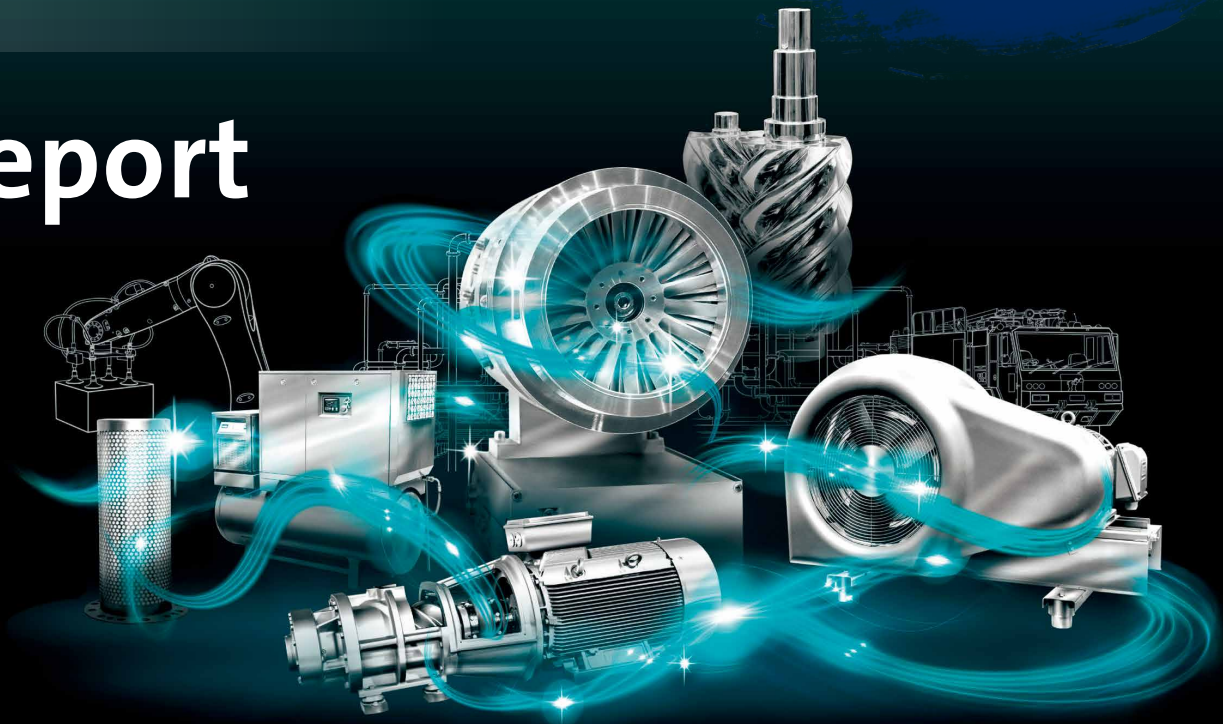
24-27 October 2023

Shanghai New Int'l Expo Centre

[www.comvac-asia.com](http://www.comvac-asia.com)

Compress the AIR,  
extend the POWER

## After Show Report



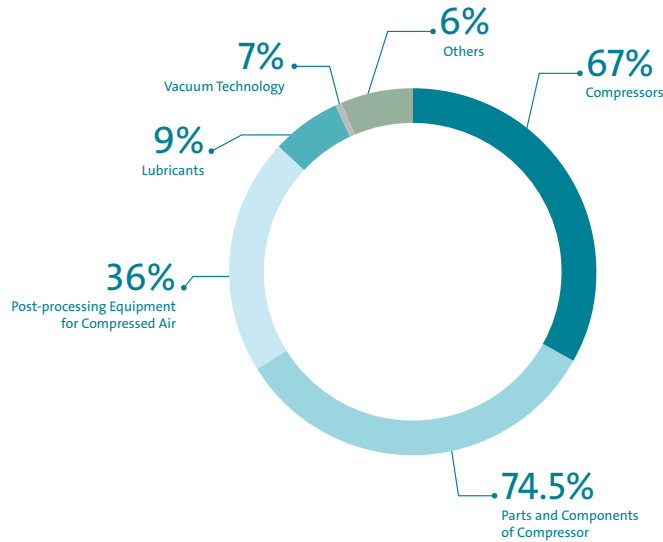
# Compress the AIR, extend the POWER

ComVac ASIA 2023 focusing on the three main themes of "Intelligent manufacturing", "Energy-saving and high-efficiency", as well as "Technologically advanced and environmental", it explores high-efficiency and energy-saving in many ways and multi-dimensional such as compressor's optimization, air purification system assessment and compressor's system energy saving, to take promoting the transformation and upgrading of the compressor industry to green manufacturing, energy-saving development, and digital intelligence. This year's ComVac ASIA has fully expanded its capacity, with over 300 high-quality domestic and foreign exhibitors gathering on site, hitting a record high in both scale and influence. They comprehensively demonstrated key innovations in vacuum parts such as air compressors, parts and components of compressor, special compressors, postprocessing equipment, vacuum pumps, vacuum valves, and explored specific solutions for intelligent manufacturing based on industrial features. Besides, discussions were also made on site about topics such as how to reduce production energy consumption and pollution in a reasonable way, and how to improve production processes, to help compressor industry fully develop in energy conservation and environmental protection.



# Exhibitor Analysis

## Exhibit analysis

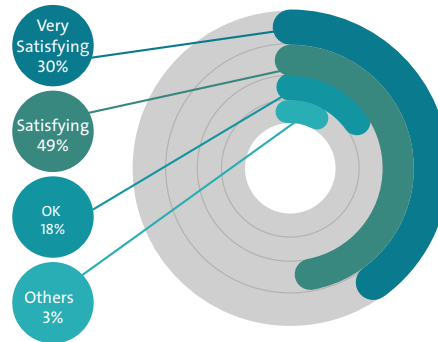


Compressors	67%
Parts and Components of Compressor	74.5%
Post-processing Equipment for Compressed Air	36%
Lubricants	9%
Vacuum Technology	7%
Others	6%

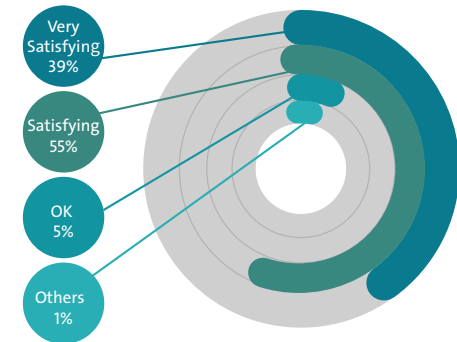
\*The total percentage exceeds 100%, because the business scope of exhibitors overlaps

## Exhibitor feedback

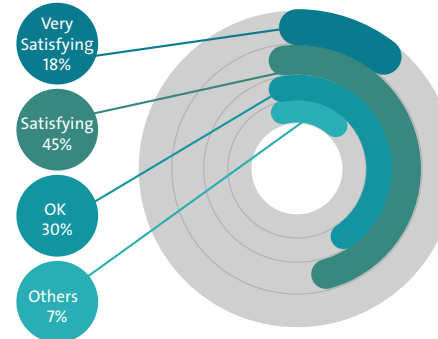
Over **88%** exhibitors made successful sales and closed deals onsite.



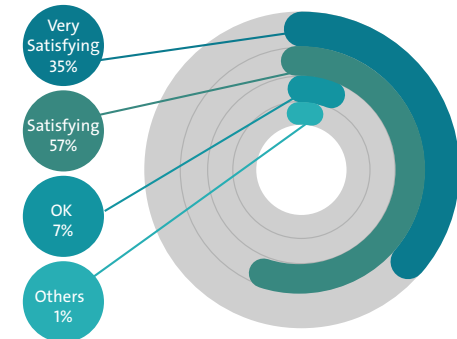
Number of visitors at your stand



On-site contract ratio



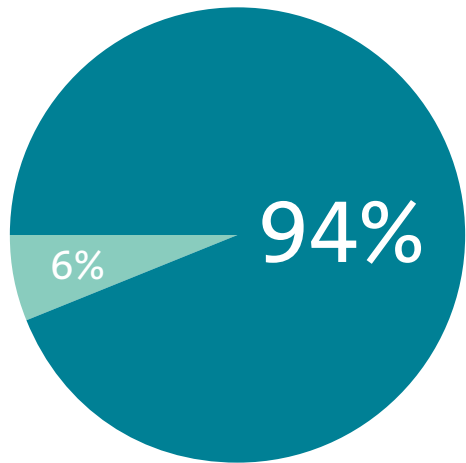
Match with visitor



Overall satisfaction

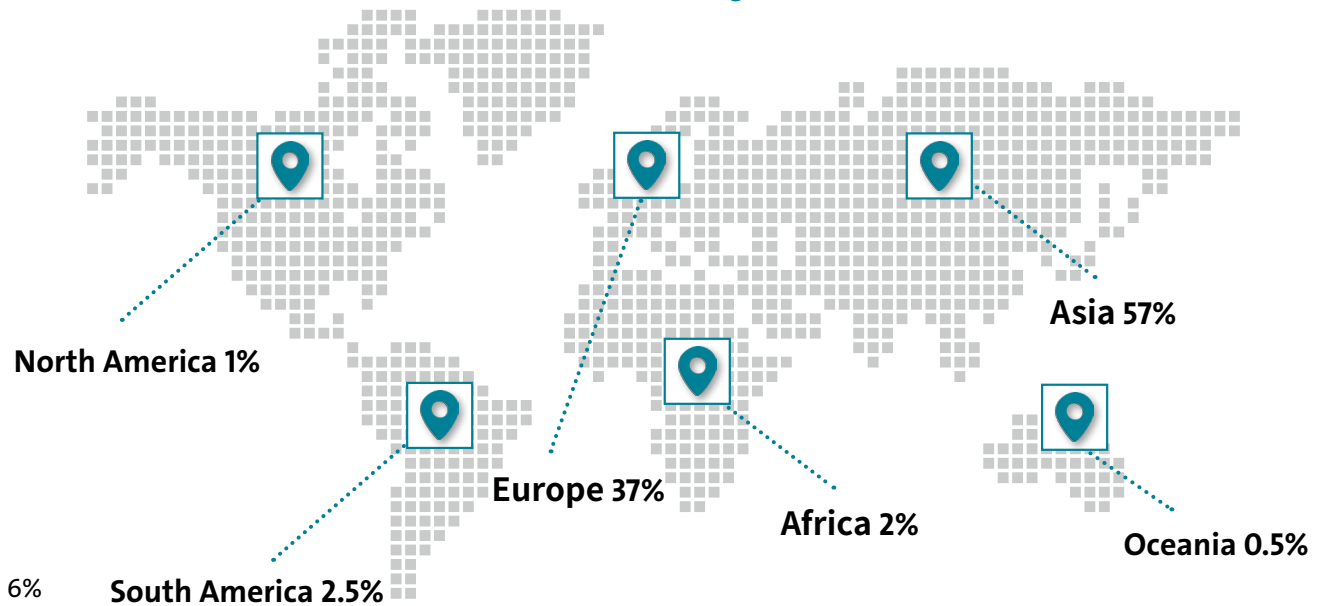
# Visitor Analysis

## Percentage of domestic and overseas visitors

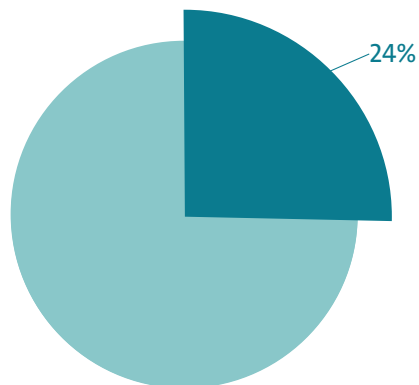


- Local Visitors (Mainland China) 94%
- Overseas Visitors (Include Taiwan, Hong Kong and Macau) 6%

## Origin of visitors from abroad

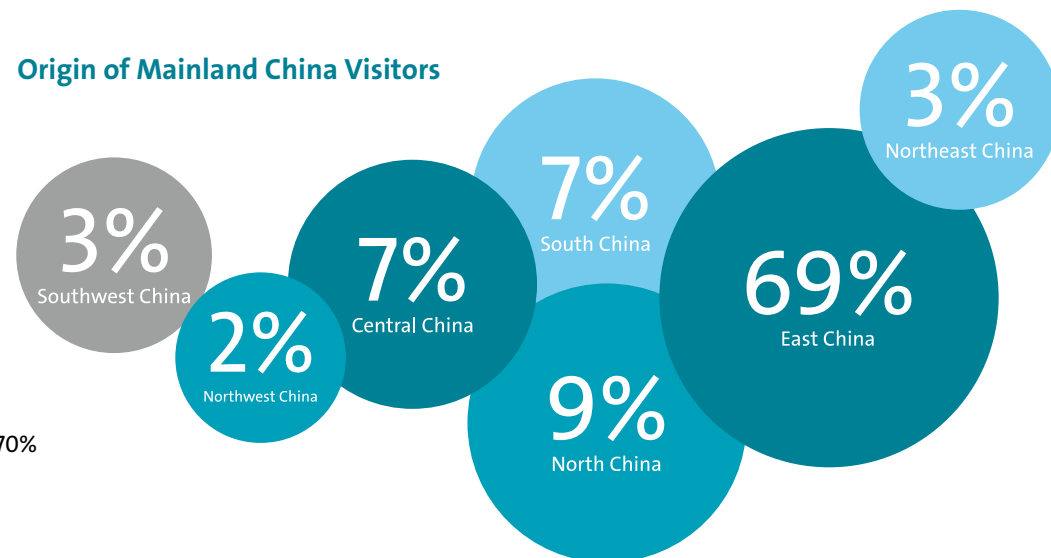


## Percentage of visitors from Shanghai

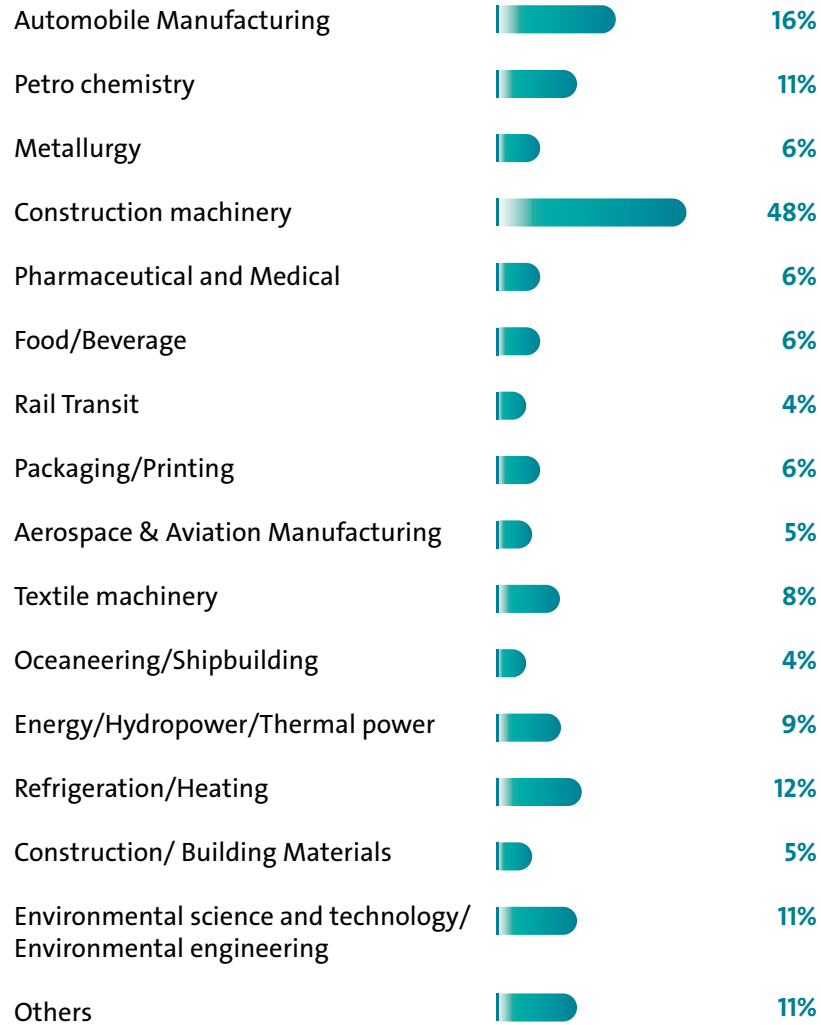


- Shanghai 24%
- Other Mainland China Visitor 70%

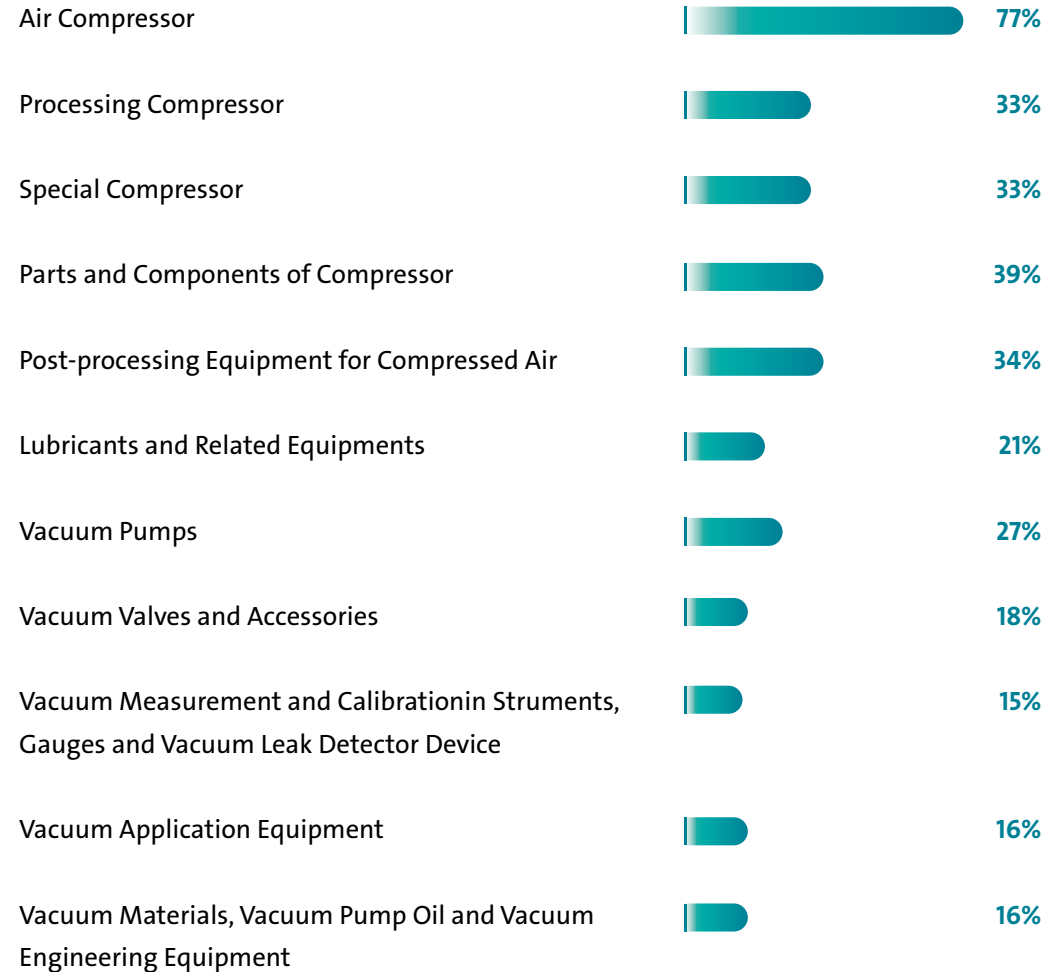
## Origin of Mainland China Visitors



## ■ Vistor industries



## ■ Visitor interest



\* The percentage is based on the number of visitors who answered this question.  
The total percentage exceeds 100%, because multiple selections were possible.

## Job function



## Visit purposes

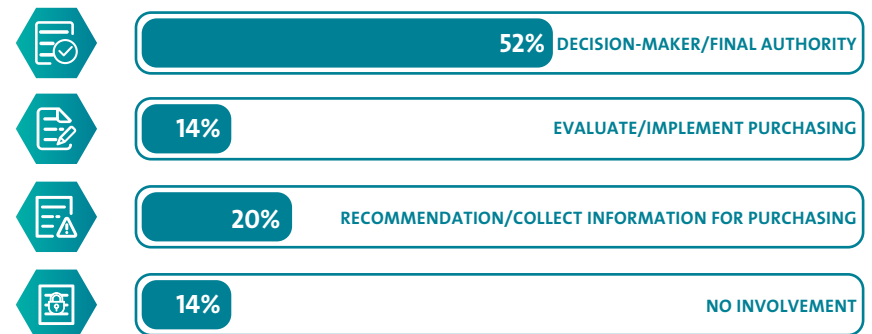


## Visitor's influence on purchasing decisions



86% of visitors have direct or indirect influence on equipment purchasing.

\* The percentage is based on the number of visitors who answered this question. The total percentage exceeds 100%, because multiple selections were possible.



# Exhibitor Testimonials

## Guangdong Baldor-Tech Co., Ltd. Mr. Ma, Marketing Director

ComVac ASIA continues to promote technological innovation and intelligent manufacturing in the industry. Exhibitors can not only display new products here, but also meet many partners with minds alike.



## Sauer Compressor Mr. Karsten Jakel, General Manager

First of all congratulations to such a great fair, we are the second time participating and as expected it is a very lively exhibition, we have many many good exchanges with customers. There are many more clients that we actually expected – we run out of brochures and business cards. It's a positive about China, you order them and they got delivered the next day. And next year we will participate again for sure. Hopefully with even bigger booth.

## Hitachi Global Air Power (Suzhou) Co.,Ltd Ms. Wu, Senior Marketing Director

ComVac ASIA provides a valuable industry exchange platform for exhibitors to have in-depth exchanges and interactions with their counterparts. The hosts have demonstrated a professional and considerate service attitude in all aspects of the exhibition's organization and service.



## Greater China, Gardner Denver Compressor Peter Xu, Business Leader

After two years, ComVac ASIA 2023 has gathered abundant people and communication needs. Whether it is the number of participating companies, exhibition area, forum sessions, or the number of visitors, they all far exceed those of previous years. Gardner Denver also anticipated this, so we made sufficient preparations early for exhibition planning, personnel arrangements, as well as customer and partner invitations. After four days of the exhibition, the continuous stream of visitors and the enthusiastic interactions have brought us unexpected joy. I hope that ComVac ASIA 2024 will continue to maintain its standards and bring more opportunities for cooperation and communication in the compressor industry.

# Subsidiary Program – Conference




- The Discussion of Pharmaceutical Utilities Life Cycle Management and The Establishment of Validation Management System
- Compressor Theme Venue Live
- Xinlei Aerodynamic Full Scene Solution
- Realizing Energy Saving & Increasing Efficiency by High Technology
- Ultimate Energy Saving - Discussion on Energy Saving of Screw Machine's Secondary Oil Return (Stronix's patent)
- Maglev Technology Changing Our Life
- Introduction to Denair Centrifugal Air Compressor
- SCR "Maglev +" Compressed Air Comprehensive Solutions Help Customers Reduce Energy Costs, and Create High Value for Customers
- China Made Centrifugal Process Compressors, a Perfect Replacement for Similar Imported Brands
- Uniting Strength With Oil-Free Screw Compressor, Building Brand Excellence
- Exploring New Applications for Ultrahigh-speed Suspension Turbines
- Innovative Technology Improving Energy Efficiency - Smartair® Eco-A fully Synthetic, Eco-friendly, Energy Saving Long Drain Interval Air Compressor Fluid
- SUTO iTEC New Product Launch Conference - Compressor Flow Meter & Breath Air Quality Analyzer
- Exploring Optimal LCC Solutions for Zero-purge Compressed Air Dryer - Digital-powered : Intelligent Peak-shaving
- Intelligent Integrated High Efficiency Air Pressure Station
- TANABE Super Energy Efficiency level-1 Air Compressor and Oil-Free Pump Vacuum Technology
- Jaguar Intelligent Control - Digital Energy Management
- Product Portfolio Matrix for Level 1 Compressor Room

- Oil-Free Upgrade Saves Most
- B&D Digital Industrial Energy Saving Solutions
- Himile's Compressor Treats Every Kilowatt Well
- The Latest Update of Oil-free Compressor Technology and Industrial Upgrading
- Unity for Progress, Setting Sail for Global Ventures
- The Application of Energysaving Technology for Air Compressors
- Data in the Palm of Your Hand, Companel - the New Generation Wireless Data Logger for Gas Measurement
- Product Introduction of HANDE
- Selling Compressors is not Difficult
- .....



# Matchmaking Services (extract)



Jiangxi Danfoss Mechanical and Electrical Equipment Co., Ltd.

Bauer Kompressoren Shanghai Co.,Ltd

Guangzhou Aofeng Compressor Co., Ltd.

PromEnergO LLC

Shandong Zhongfa Energy Saving Technology Co., Ltd.

Shanghai Jingchi Mechanical and Electrical Equipment Co., Ltd.

Inovance Technology

KAISHAN GROUP CO., LTD.

Jiaxing Liyuan Compressor Co., Ltd.

Qingdao Ate Mechanical and Electrical Co., Ltd.

Qingdao Fuma Mechanical and Electrical Co., Ltd.

Sichuan Xinyikang Technology Co., Ltd.

FUN REGION GROUP

Yuhuan Chuanxian Machinery Equipment Maintenance Department

Shanghai Kirang Compressor Co., Ltd.

Anhui Renewal Energy Technology Co., Ltd.

Hangzhou Tianli Air Separation Equipment Manufacturing Co., Ltd.

Zhongxiang Mechanical and Electrical Co., Ltd.

Huiying Mechanical and Electrical Equipment (Taizhou) Co., Ltd.

Baoji Qingzhuo Industrial and Mining equipment Co., Ltd.

Guangdong Foster Fluid Technology Co., Ltd.

Changsha Ruijin Mechanical and Electrical equipment Co., Ltd.

Nantong Hante Machinery Co., Ltd.

Jiangsu Shenqiang Special Equipment Co.,Ltd

Suzhou Siyite Technology Co., Ltd.

Changzhou Tonhao Mechanical and Electrical Equipment Co., Ltd.

LIUTECH

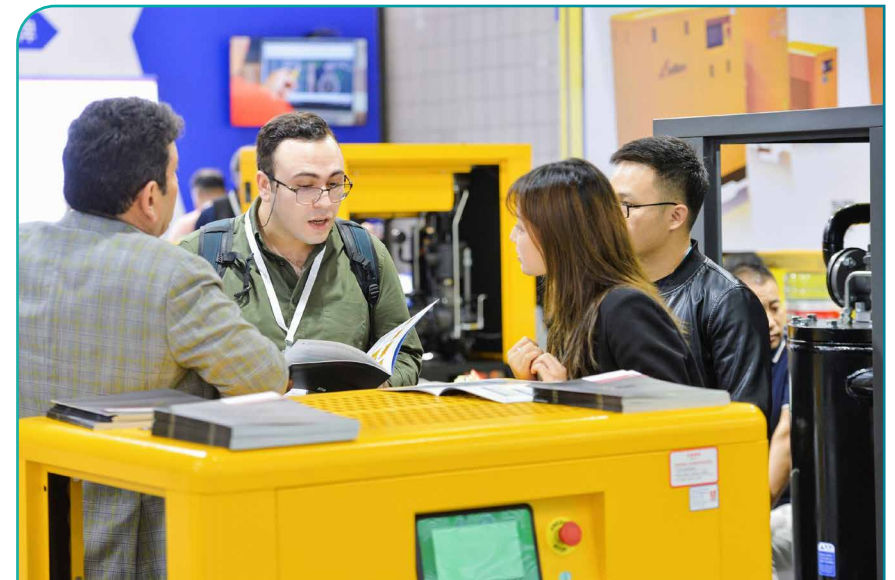
Shanghai Yingming Industry and Trade Co., Ltd.

Beijing Baoster Machinery and equipment Co., Ltd.

Shandong Jiasheng Mechanical and Electrical equipment Co., Ltd.

Vichiyuan Electromechanical Equipment Co., Ltd.  
.....

\*The above-mentioned names are displayed in random order without any prioritization.



# Exhibition Highlights

## Stamp Collection

There are several punch zones to encourage visitors to follow the best route to visit the leading companies in the compressor industry. While visiting the exhibition, explore the special "imprint" to retain the good memory of ComVac ASIA 2023.

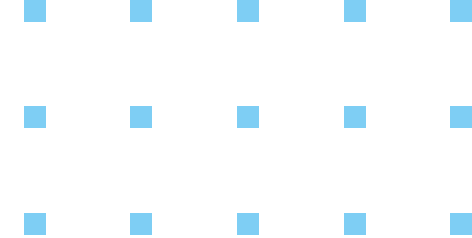


## Fun Planet Toss

The relaxed on-site atmosphere and simple entertainment games attracted many participants who loved pitching sports. They queued up to challenge actively at the designated gathering place, and won prizes prepared by the organizers with their strength. At the same time, they experienced unique fun in the process of visiting ComVac ASIA.



# Sponsors & Media Partners



## Sponsors



## Co-organizers



## Cooperation Media & Websites

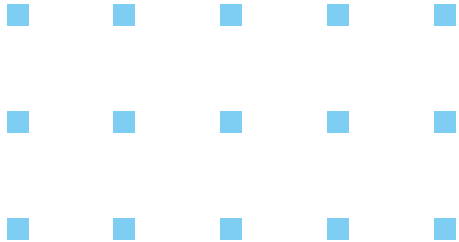


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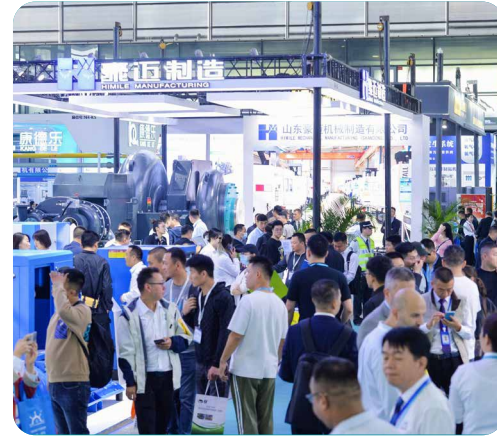
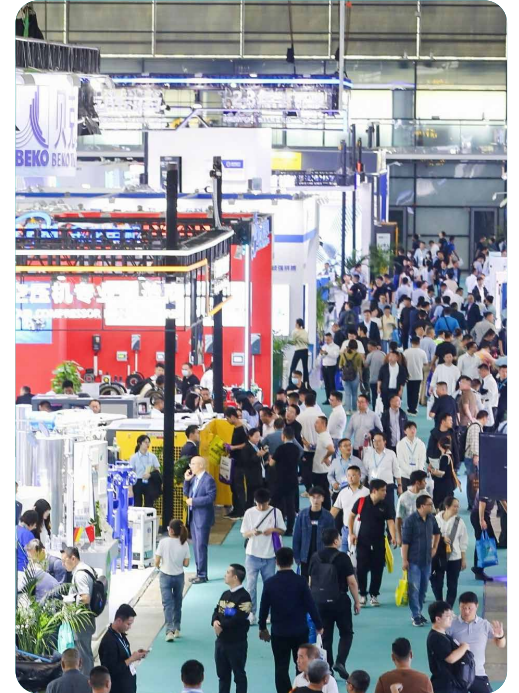
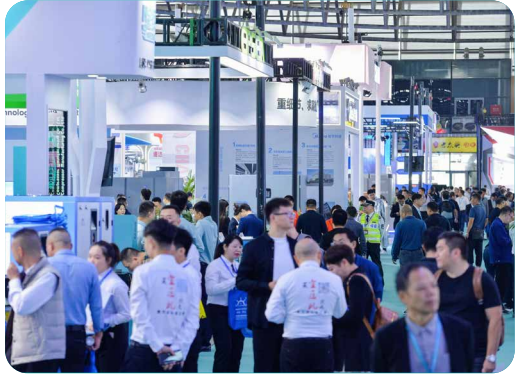
# Promotion Channels



Total  
**1,700,000+**  
Impressions



# Impressions of ComVac ASIA 2023



# Contact



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**ComVac ASIA 2024**  
**5 - 8 November 2024 Shanghai New International Expo Centre**

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ASIA